







Big Challenges, Real Solutions

The Small Countries Financial Management Programme

Sunday 28th June - Thursday 9th July 2020

A Programme with a difference that makes a difference

"There has been a significant and enduring enhancement in the leadership, strategic management and negotiating capacity of those who have attended the Programme. They have also been able to apply the learning and skills gained by attending the Programme to benefit our Government and people in a tangible manner and for a sustainable period. The Programme blends leadership, strategic management and negotiating skills with a practical focus on real work-related challenges and improving technical skills. It is a unique Programme which is of particular value to us."

Dr. The Honourable Ralph E Gonsalves, Prime Minister of St. Vincent and the Grenadines







	Sunday 28 June	Monday 29 June	Tuesday 30 June	Wednesday 1 July	Thursday 2 July	Friday 3 July		Saturday 4 July		Sunday 5 July	Monday 6 July	Tuesday 7 July	Wednesday 8 July	Thursday 9 July	Friday 10 July
EARLY A.M.		8.45 Welcome from Isle of Man Government 9.00 Growth Commission - Lessons for Small Countries Dr. Dirk Willem te Velde	9.00 Frameworks for Delivering Change in the Public Sector Kathryn Bishop	8.40 Review Session Paul Fisher 9.00 New Approaches to Risk Assessment, Management and Regulation Hanzo van Beusekom	8.40 Review Session Paul Fisher 9.00 Taxation Issues & Q&A Nicola Guffogg	_			9.00 OPTION FOR NON- REGULATORY Cash & Debt Management (cont'd) Dr Rory Macleod & Greg Ambrosio	Leave Hotel 10.20 Flight to Birmingham	8.30 Orientation to week 2 Paul Fisher 9.00 Becoming Powerful Influencers Leadership and influencing skills in action David Trevaskis	8.30 Key Principles of Negotiation Tim Cullen	8.30 Cross Cultural Negotiations Michael Gates	8.30 Inspirational Leadership Philip Cumbus	9.00 Check out at Harris Manchester
Coffee		10.45 Coffee	10.30 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee	10.15 Coffee		10.30 Coffee	10.30 Coffee	10.15 Coffee	10.00 Coffee	
LATE A.M.		11.05 Briefing on presentation of challenges Paul Fisher 11.15 Presentation of Challenges Paul Fisher	11.00 Frameworks for Delivering Change in the Public sector (cont'd)	10.30 New Approaches to Risk Assessment, Management and Regulation (cont'd)	10.30 Isle of Man's Economic Journey Allan Bell John Webster John Spellman Mark Shimmin	10.30 OPTION FOR REGULATORY New Trends: enhancing regulatory effectiveness John Aspden & Richard Pratt	10.30 OPTION FOR NON- REGULATORY Cash & Debt Management Dr Rory Macleod & Greg Ambrosio	10.30 Counter measures against financial crime and sanctions 11.45 Preparing for an evaluation	10.30 Cash & Debt Management (cont'd) Dr Rory Macleod & Greg Ambrosio	12.00 Coach to Oxford	10.45 Leadership & Influencing Skills in action David Trevaskis	10.45 Creating Value in Negotiation - Multi Party Negotiations Tim Cullen	10.30 Cross Cultural Negotiations (cont'd)	8.30 Inspirational Leadership (cont'd) 12.00 Final Wrap up Paul Fisher	
Lunch		12.30 Lunch	12.30 Lunch	12.00 Lunch	12.15 Lunch	13.00 Lunch	13.00 Lunch	12.45 Lunch	12.45 Lunch		13.00 Lunch	12.30 Lunch	12.30 Lunch	13.00 Lunch	
EARLY P.M.	12.50 flight from London Gatwick to Isle of Man 14.20 Transfer to Regency Hotel	13.15 Presentation of Challenges (cont.) 14.00-14.30 Small Groups Challenge Themes 14.30-15.00 Feedback on Challenges	13.30 Syndicate Groups: Reframing the Challenge	13.00 New Approaches to Risk Assessment, Management and Regulation (cont'd)	12.45 Fintech Diana Biggs	13.45 A risk based approach to licensing and standard setting John Aspden & Richard Pratt	13.45 Cash & Debt Management (cont'd) Dr Rory Macleod & Greg Ambrosio	14.00 Tour of the	Isle of Man	Check in at Harris Manchester	14.00 Introductory Framework for Negotiation Tim Cullen	13.30 CenBank Negotiation Tim Cullen	13.30 Action Planning and Recasting Challenges Paul Fisher		
Coffee		15.00 Coffee	15.00 Coffee	14.30 Coffee	15.00 Coffee	15.30 Coffee	15.30 Coffee			at Harris Manchester	15.15 Coffee	15.15 Coffee	15.15 Coffee		
LATE P.M.	15.45 Buffet at the Regency Welcome and Orientation by Executive Director Mark Shimmin and Programme Director Paul Fisher	15.15 How past Participants implemented their challenges (DVD) and Lessons learned Paul Fisher	15.15 Syndicate Groups: Reframing the Challenge (cont'd) 15.45 Summary of Challenges Paul Fisher	14.45 New Approaches to Risk Assessment, Management and Regulation (cont'd) Q& A	15.15-16.45 Fintech Panel Session	15.45 Problem Solving: troubled financial institutions and terrorist financing John Aspden & Richard Pratt	15.45 Cash & Debt Management (cont'd) Dr Rory Macleod & Greg Ambrosio			Free time in Oxford and own dinner arrangements	15.30 Decision making and Persuasion in Negotiation Tim Cullen	15.30 CenBank Negotiation - Debrief Tim Cullen	15.30 Action Planning and Recasting Challenges (cont'd) 17.00 Small States Challenges in the Global	Free Time	
			16.30 Return to Hotel	17.00 Return to Hotel	16.45 Return to Hotel								Economy Emily Jones		
EVENING	Free time	16.30 Return to Hotel Free time and own dinner arrangements	18.20 Leave Hotel for Reception at Government House	Free Time and Own Dinner Arrangements	18.40 Leave Hotel for 19.00 Reception at Barrule Suite	18.00 Free Time and Own Dinner Arrangements		18.00 Return to hotel and own dinner arrangements			17.30 Free time in Oxford and own dinner arrangements	17.45 Drinks Reception at Oxford Union 18.00 Guest Speaker Sir Lockwood Smith 19.00 Tour of Oxford Union 19.30 Dinner at Oxford Union	18.30 Free time in Oxford and own dinner arrangements	19.30 Drinks Reception Harris Manchester College 20.00 Final Dinner and Presentation of Certificates	

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PROGRAMME DIRECTOR

• Paul Fisher, Saïd Business School, University of Oxford

FACULTY LIST

- Greg Ambrosio, Gregory J. Ambrosio Consulting
- John Aspden MBE, Chairman of the Group of International Finance Centre Supervisors and former Chief Executive of the Isle of Man Financial Supervision Commission
- · Hanzo van Beusekom, Executive Board Member, Financial Markets Authority, The Netherlands
- Diana Biggs, Global Head of Innovation, HSBC Private Banking, Saïd Business School
- Kathryn Bishop, Saïd Business School, University of Oxford
- Tim Cullen MBE, Saïd Business School, University of Oxford
- Philip Cumbus, Olivier Mythodrama
- Michael Gates, Saïd Business School, University of Oxford
- Nicola Guffogg, Assessor of Income Tax, Treasury, Isle of Man
- Dr. Rory Macleod, Managing Director, Objective Analysis, Oxford
- Richard Pratt, Richard Pratt & Partners, London
- David Trevaskis, Managing Director, Acting for Change
- Dr. Dirk Willem te Velde, Overseas Development Institute

Panel Members for discussion of the Isle of Man's Economic Journey

- Allan Bell CBE, former Chief Minister
- · Mark Shimmin MBE, former Chief Financial Officer, The Treasury, Isle of Man
- John Webster, former Government Chief Economist, Chairman Manx Technology Group
- · John Spellman, former Director of Financial Services, Department of Economic Development

Evening Speakers

- Sir Lockwood Smith, former Speaker of the New Zealand House of Representatives, former High Commissioner of New Zealand to the United Kingdom
- Emily Jones, Associate Professor in Public Policy, Blavatnik School of Government, University of Oxford





"You come up with your challenges, you talk through your challenges and you develop the tools to solve some of these problems, so you can now say I think I have the necessary skills. I use the knowledge and skills frequently, on a day-to-day basis." African Participant

"This Programme has delivered more than I had hoped for and heard. The Lecturers/Professors have been extraordinary, vibrant and truly engaging and it has time and again surpassed my expectations. It afforded me the opportunity to embark on this life changing journey." **Caribbean Island Participant**

"I came out of the programme with confidence and new mind set in dealing with the negotiations for compliance with international financial standards. Instead of trying to evade the issues we are now taking an active and forward approach in our consultations." Pacific Island Participant